

Trust

The Cross-Cultural Communication Challenge

30 Tips to Improve Your Cross-Cultural Skills for More International Sales

1	Keep your body language open to dialog ...more	2	Be aware of the cultural differences others see in you ...more	3	Explain things when others find them "foreign" ...more	4	Find the similarities and recognize them ...more	5	Focus on connecting with the other person ...more	6	Do not feel threatened by other ways of thinking or doing things ...more	7	Know yourself and feel confident with who you are ...more
8	Trust yourself first ...more	9	Show confidence in your company and those you work with ...more	10	Groom natural self-confidence ...more	11	Clearly explain what you promise ...more	12	Be sure you know what your international client expects of you ...more	13	Deliver what you promise ...more	14	Confirm that your international client received what was promised and expected ...more
15	Be quick to discuss any change in your promise to international clients ...more	16	Be open and truthful ...more	17	No hidden agendas ...more	18	Be forthcoming ...more	19	Use extreme clarity to avoid wrong assumptions ...more	20	Groom your reputation for consistency in all aspects of how you come across to others ...more	21	Adopt a respectful attitude ...more
22	Listen with respect ...more	23	Do not be self centered ...more	24	Show yourself respect ...more	25	Understand what to say and when to say it ...more	26	Use subtlety ...more	27	Seek the path of gentleness ...more	28	Cultivate authentic humility ...more
29	Do not brag and boast ...more	30	Show genuine care ...more	Build Trust in your Cross-Cultural Communication		Cross-Cultural Trust Use these tips to build trust for better cross-cultural communication skills Follow the other challenges to develop more cross-cultural communication skills in: Mindset - Clarity - Personal Development For More International Sales							